



CONVENTION CASH INCENTIVE

EFFECTIVE FEBRUARY 1 - MAY 31, 2012

Forget about the cost to attend Convention. This incentive takes care of it. We've made it so everyone can earn their way!

CONVENTION CASH INCENTIVE BENEFITS

- ★ Earn unlimited cash for sponsoring and selling;
- ★ Watch your income soar as you and your team sponsor;
- ★ Earn EXTRA money each month to put toward Convention!



GOLD CANYON®	MONTHLY REQUIREMENTS				★★★ MONTHLY REWARDS ★★★	
	FEBRUARY	MARCH	APRIL	MAY	Non-Attendee Monthly Reward	Registered Attendee Monthly Reward
Sponsoring	Every 2	Every 2	Every 2	Every 2	\$100	\$200
Sales - PV-Net (excludes FR)	Each 1,600 PV	Each 1,600 PV	Each 1,600 PV	Each 1,600 PV	\$50	\$100
Sales - PVFR (PV from Fundraisers only)	Min. 5,000	Min. 5,000	Min. 5,000	Min. 5,000	\$50	\$100
Personal Promotions (Career Title Fragrance Consultant to Platinum Consultant)	Each Promotion	Each Promotion	Each Promotion	Each Promotion	\$25 (each 1 st time Career Title Promotion)	\$50 (each 1 st time Career Title Promotion)
Personal Promotions (Career Title Team Leader & Above)	Each Promotion	Each Promotion	Each Promotion	Each Promotion	\$125 (each 1 st time Career Title Promotion)	\$250 (each 1 st time Career Title Promotion)
Monthly BHAG Bonus (5 Winners in each Region [†])	Top 5 Sponsoring [†] = 1 Free Registration	Top 5 Sponsoring [†] = \$200 Visa Flight Card	Top 5 Sponsoring [†] = \$200 Visa Dining Card	Top 5 Sponsoring [†] = 2 Nights Free at Hotel	*See terms and conditions [†] Minimum of 3 qualified newly sponsored Consultants	

EARN EXTRA CASH FOR CONVENTION!

Register for Convention ★ Sponsor 2 Qualified Consultants each Month ★ Get **\$800** ★
 ★ Sell 1,600 PV ★ Get **\$400** ★ Advance Two Titles ★ Get **\$300** ★ That's **\$1,500!**

★ MONTHLY BHAG BONUS ★ DOUBLE UP IN 2012 ★

Gold Canyon's 2012 BHAG (Big, Hairy, Audacious Goal) is to sponsor 20,012 new Fragrance Consultants. We'll pay Convention-related expenses like registration, airfare and more for the top five* Consultants with the highest number of sponsors from each region, so keep up the great work and earn even more!

TERMS & CONDITIONS:

SPONSORING AWARDS

- A minimum of two newly sponsored qualified Consultants is required per month to earn a monthly sponsoring reward. Only new enrollments between February 1, 2012 and May 31, 2012 will be eligible for the sponsoring portion of the incentive and will count for the same month of their start date. For every two newly sponsored qualified Consultants with the same month start date, you'll earn a monthly sponsoring award. For example, if you sponsor one Consultant on March 1 and he/she qualifies by March 30, that counts as your first qualified newly sponsored Consultant. If you sponsor another Consultant on March 15, and he/she qualifies by April 15, that counts as your second qualified newly sponsored Consultant to reach the requirement of two newly sponsored Consultants based on their start date months.
- To be considered qualified, a new Consultant must achieve 700 PV within his/her first 30 days.

PV-NET AWARDS (EXCLUDES FUNDRAISERS)

- A Consultant must have sales of 1,600 PV minimum to qualify for an award. The number of awards earned will be based on multiples of 1,600 PV-Net entered each month, For example, if a Consultant enters 3,500 PV in a given month, he or she will receive two cash awards.
- All Consultants must submit orders (non-Fundraiser) that are eligible between February 1, 2012 12:01 a.m. and May 31, 2012 11:59 p.m. MST to qualify for the PV-Net portion of the incentive (see chart below).

	FEBRUARY	MARCH	APRIL	MAY
Sales - PV-Net (excludes FR)	Each 1,600 PV must be submitted by 11:59 p.m. MST February 29, 2012	Each 1,600 PV must be submitted by 11:59 p.m. MST March 31, 2012	Each 1,600 PV must be submitted by 11:59 p.m. MST April 30, 2012	Each 1,600 PV must be submitted by 11:59 p.m. MST May 31, 2012

- Award payments will be paid after winners are verified. Please allow 4-6 weeks after each month ends for award payments to be made.

PVFR AWARDS

- A Consultant must have minimum fundraiser sales of at least 5,000 PV to qualify for a single award. Only one award can be earned by a Consultant per month for this award category.
- All Consultants must submit Fundraiser Orders that are eligible between February 1, 2012 12:01 a.m. and May 31, 2012 11:59 p.m. MST to qualify for the PVFR portion of the incentive (see chart below).

	FEBRUARY	MARCH	APRIL	MAY
Sales - PVFR (PV from Fundraisers only)	Min. 5,000 PVFR must be submitted by 11:59 p.m. MST February 29, 2012	Min. 5,000 PVFR must be submitted by 11:59 p.m. MST March 31, 2012	Min. 5,000 PVFR must be submitted by 11:59 p.m. MST April 30, 2012	Min. 5,000 PVFR must be submitted by 11:59 p.m. MST May 31, 2012

- Award payments will be paid after winners are verified. Please allow 4-6 weeks after each month ends for award payments to be made.

PERSONAL PROMOTION AWARDS

- Only first-time promotions to a newly achieved Career Title will be eligible for the Personal Promotion portion of the incentive.

MONTHLY BHAG BONUS AWARDS

- To count toward the MONTHLY BHAG BONUS CONTEST, all newly sponsored Consultants must qualify with 700 PV within their first 30 days.
- For Consultants earning the March MONTHLY BHAG BONUS CONTEST Flight Award, the maximum that can be earned is \$200 Visa Card toward airfare.
- In the event of a tie, the newly sponsored Consultant's PV will determine the award winners for each region.

ELIGIBILITY

- Consultant must be Active each month to earn an award.
- Consultant must be registered for Convention in the month an award is earned to achieve the Registered Attendee Award Total. If Convention registration is canceled or the Consultant does not actually attend Convention, the difference in award totals earned will be charged back to the Consultant.
- All Consultants must follow the Policies & Procedures and abide by the intent of the incentive.
- Only Consultants residing in the United States and its territories and Canada and its provinces are eligible for the incentive.

OTHER INCENTIVE RULES

- Gold Canyon reserves the right to substitute another award of equal or higher value than any listed.
- Gold Canyon reserves the right to audit any information applicable to sales and has the right to disqualify the Consultant from the incentive if tampering or fraud has occurred.